Performance Management (PM) Formulae sheet

## **Regression analysis**

$$y = a + bx$$
$$a = \frac{\sum y}{n} - \frac{b \sum x}{n}$$
$$b = \frac{n \sum xy - \sum x \sum y}{n \sum x^2 - (\sum x)^2}$$

$$r = \frac{n \sum xy - \sum x \sum y}{\sqrt{(n \sum x^2 - (\sum x)^2)(n \sum y^2 - (\sum y)^2)}}$$

## Learning curve

$$Y = ax^b$$

- Where Y = cumulative average time per unit to produce x units
  - a = the time taken for the first unit of output
  - x = the cumulative number of units produced
  - b = the index of learning (log LR/log2)
  - LR = the learning rate as a decimal

## Demand curve

$$P = a - bQ$$
  

$$b = \frac{\text{change in price}}{\text{change in quantity}}$$
  

$$a = \text{price when } Q = 0$$
  

$$MR = a - 2bQ$$